

No.	Responsible	Activity	U -/+		Plan	Time	Comments
1	EFR Controlling	Kick-off for gross margin planning sales in Sales Jour Fixe	- 137	Mo	27. Apr 09	eob	
2	EFR Controlling	Communication of planning calendar to all parties involved	- 130	Mo	4. Mai 09	eob	
3	Haya / Schneider	Strategy Workshop BU France (Hienz, Poyer, Haya, Schneider, Voges)	- 121	Mo	13. Mai 09	eob	
4	EFR/SNET Controlling	Finalization of IC-Reconciliation for FC 2	- 119	Fr	15. Mai 09	eob	
5	CCR	Delivery of cost positions by CCR for EFR and EFRE	- 116	Mo	18. Mai 09	eob	
6	EFR/SNET Controlling	Definition of key levers	- 116	Mo	18. Mai 09	eob	
7	EFR/SNET Controlling	Kick-off for FC 2 and bottom up-planning of non-gross margin related costs and key levers	- 109	Mo	25. Mai 09	eob	
8	SNET-Energy Management	Due date for Commodity EBIT as of May 2009 and FC 2 - also for preliminary gross margin sales and generation MTP 2010-12	- 109	Mo	25. Mai 09	eob	
9	EFR/SNET Controlling	Delivery of real cost positions to cost owners at EFR and EFR	- 108	Di	26. Mai 09	eob	
10	EFR General Secretary	Jour Fixe BU France with Dr. Paskert (Dr. Paskert, Maßmann, Boulanger, Hienz, Poyer, Ulbrich) with approval of strategic frame for MTP 2010-12	- 106	Do	28. Mai 09	eob	
11	Haya / Schneider	Communication of possible changes in strategic frame to relevant cost owners	- 105	Fr	29. Mai 09	eob	
12	Cost Owners	Delivery of cost positions for FC 2 and MTP to EFR and SNET Controlling	- 101	Di	2. Jun 09	eob	
13	Margin Owners	Delivery of gross margin and volumes for FC 2 and MTP to EFR and SNET Controlling	- 98	Fr	5. Jun 09	eob	
14	EFR Controlling	Discussion of Pre-Results of Sales Planning in Sales Jour Fixe	- 94	Di	9. Jun 09	eob	
15	EFR/SNET Controlling	Delivery of May-Reporting to EEA	- 94	Di	9. Jun 09	eob	
16	Schneider / Ulbrich	First Definition of Story-Line for MTP-Presentation (long and short form - Poyer, Hienz, Schneider, Haya, Ulbrich)	- 84	Fr	19. Jun 09	eob	
17	EFR Controlling	Data Delivery of Forecast 2 including MTP 2010-12	- 80	Di	23. Jun 09	eob	
18	Sales Jour Fixe	Finalization of Power and Gas Sales Volumes and Margins	- 80	Di	23. Jun 09	eob	
19	EFR General Secretary	Jour Fixe BU France with Dr. Paskert (Dr. Paskert, Maßmann, Boulanger, Hienz, Poyer, Ulbrich)	- 70	Fr	3. Jul 09	eob	
20	EFR/SNET Controlling	Delivery of Q2-Reporting to EEA	- 64	Do	9. Jul 09	eob	
21	EEA	Delivery of Price Assumptions by EEA	- 58	Mi	15. Jul 09	eob	
22	SNET-Energy Management	Delivery of Gross Margin-Calculation for Generation Portfolio to SNET Controlling	- 52	Di	21. Jul 09	eob	
23	SNET-Energy Management	Delivery of Gross Margin-Calculation for Sales Portfolio to SNET-Controlling	- 52	Di	21. Jul 09	eob	
24	EFR Controlling	Finalization of Gross Margin-Calculation incl. Volumes for Sales-Portfolio EFRE	- 52	Di	21. Jul 09	eob	
25	EFR Controlling	Delivery of P&L for EFR and EFRE to Fi.Solutions for estimation of cost-effective taxes	- 50	Do	23. Jul 09	eob	
26	SNET Controlling	Delivery of MTP for SNET group - first draft to EFR Controlling and Director Strategy (GS)	- 50	Do	23. Jul 09	eob	
27	EFR Controlling	Delivery of MTP for EFR and EFRE - first draft to EFR Controlling and Director Strategy (GS)	- 50	Do	23. Jul 09	eob	
28	Schneider	Delivery of strategy presentation (short form) consistent to first draft financials	- 49	Fr	24. Jul 09	eob	
29	EFR Controlling	First draft of financial MTP for BU France	- 46	Mo	27. Jul 09	eob	
30	EEA	Delivery of Top-down Targets to BUs	- 45	Di	28. Jul 09	eob	
31	Fi.Solutions	Delivery of estimation of cost effective taxes for EFR and EFRE	- 45	Di	28. Jul 09	eob	
32	EFR Controlling	Finalization of Consolidation and Validation of MTP BU France, First Analysis of gaps towards top down-targets	- 42	Fr	31. Jul 09	eob	
33	EFR/SNET Controlling	Finalization of IC-Reconciliation for FC 3 and MTP	- 37	Mi	5. Aug 09	eob	
34	EFR/SNET Controlling	Presentation Pre-Meeting-Presentation to EFR-CFO	- 31	Di	11. Aug 09	eob	
35	EFR/SNET Controlling	Presentation Pre-Meeting-Presentation to EFR-Board	- 25	Mo	17. Aug 09	eob	
36	EFR Controlling	Delivery of Pre-Presentation to EEA	- 24	Di	18. Aug 09	eob	10 pager (50% strategy, 50% numbers)
37	EFR Controlling	PuB-Pre-Meeting - 14.00-16.00 - EFR (Bachmeier, Klein, Hienz, Caruel, Ulbrich, Kaminski, others tba by EEA and EFR)	- 22	Do	20. Aug 09	eob	14.00-16.00
38	EFR Controlling	Wrap-up Pre-Meeting with EFR-CFO 9.30-12.00	- 21	Fr	21. Aug 09	eob	
39	EFR Controlling	MTP-Data to EFR-CFO including short presentation	- 15	Do	27. Aug 09	eob	
40	EFR Controlling	MTP-Data to EFR-Board including short presentation	- 14	Fr	28. Aug 09	eob	
41	EFR General Secretary	Jour Fixe BU France with Dr. Paskert (Dr. Paskert, Maßmann, Boulanger, Hienz, Poyer, Ulbrich) with discussion about MTP	- 10	Di	1. Sep 09	eob	
42	EFR/SNET Controlling	Delivery of August-Reporting to EEA	- 3	Di	8. Sep 09	eob	
43	EFR/SNET Controlling	Finalization of Data Entries in SAP SEM	- 3	Di	8. Sep 09	eob	
44	EFR/SNET Controlling	Final validation of Data Entries in SAP SEM (check with MTP-presentation)	- 1	Do	10. Sep 09	eob	
45	EFR Controlling	Data Delivery of MTP to EEA including Forecast 3	+ 0	Fr	11. Sep 09	eob	
46	EFR Controlling	MTP-Presentation to EFR-CFO (long form) including strategy presentation (Director Strategy) (Hienz, Caruel, Haya, Schneider, Kaminski, Ulbrich)	+ 7	Fr	18. Sep 09	eob	

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47	EFR Controlling	MTP-Presentation to EFR-Board (long form) (Poyer, Hienz, Caruel, Haya, Schneider, Ulbrich)	+ 11	Di	22. Sep 09	eob	
48	EFR Controlling	Delivry of MTP-Presentation to EEA	+ 14	Fr	25. Sep 09	eob	
49	EFR Controlling	PuB Munich - 9.00-10.30 - EEA (Hienz, Poyer, Haya, Caruel, Schneider, Ulbrich)	+ 25	Di	6. Okt 09	eob	
50	EFR Controlling	Wrap-up PuB-Meeting - 11.00-12.00 - EEA (Hienz, Poyer, Haya, Caruel, Schneider, Ulbrich)	+ 25	Di	6. Okt 09	eob	
51	EFR/SNET Controlling	Delivery of Q3-Reporting to EEA	+ 27	Do	8. Okt 09	eob	
52	EFR/SNET Controlling	Monthly split of budget		tba	tba	eob	
53	EFR/SNET Controlling	Year end meeting BU France with EEA (RH, PC, PU)	+ 91	Fr	11. Dez 09	eob	